

Message Text

LIMITED OFFICIAL USE

PAGE 01 BUCAR 00170 111254Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
-----111256Z 004182 /43
R 111143Z JAN 77
FM AMEMBASSY BUCHAREST
TO USDOC WASHDC
INFO SECSTATE WASHDC 1072

LIMITED OFFICIAL USE BUCHAREST 0170

E.O. 11652: N/A
TAGS: BTIO, ECEM, RO
SUBJ: ROMCHIM REQUEST FOR ASSISTANCE IN NEGOTIATIONS WITH
DRESSER-CLARK

REF: (A) 76 USDOC 23090, (B) 76 BUCHAREST 7518

1. MEETING WITH ROMCHIM DEPARTMENT 43 CHIEF BOLA TO TRANSMIT
CONTENTS REF A REVEALED APPARENT MISUNDERSTANDING BY ROMCHIM'S
PATRUBANI CONCERNING DRESSER-CLARK OFFER TO SELL COMPRESSORS
TO ROMANIA (REF B).

2. ACCORDING TO BOLA, PATRUBANI'S REQUEST FOR ASSISTANCE BASED
ON INCOMPLETE INFORMATION ON CASE. COMMERCIAL NEGOTIATIONS
WITH COMPETING FIRMS CLOSED SHORTLY AFTER LAST ROMCHIM DISCUSSION
WITH DRESSER-CLARK'S ROMCHIM EUROPEAN VICE PRESIDENT WALDO ON DECEMBE
R
15 OR 16. SUBSEQUENT ROMCHIM ANALYSIS OF OFFERS, WITH CONCERN FOR
COMPARABILITY, RESULTED IN ROMCHIM DECISION THAT DRESSER-CLARK
OFFER WAS STILL TOO HIGH (ALTHOUGH BOLA SUGGESTED THAT 35 PERCENT
FIGURE QUOTED BY PATRUBANI WAS DUE LARGELY TO LATTER'S
UNFAMILIARITY WITH CASE.).

3. ROMCHIM HAS ALREADY MADE ITS RECOMMENDATION OF WHICH OFFER
TO ACCEPT TO MFT.

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BARNES

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, FOREIGN ASSISTANCE, NEGOTIATIONS, COMPRESSORS, INDUSTRIAL PLANTS
Control Number: n/a
Copy: SINGLE
Sent Date: 11-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BUCHAR00170
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Errors: N/A
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Film Number: D770010-0243
Format: TEL
From: BUCHAREST
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770164/aaaaceaf.tel
Line Count: 56
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: e5202fdb-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 BUCHAREST 7518
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 09-Mar-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
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SAS ID: 3628408
Secure: OPEN
Status: NATIVE
Subject: ROMCHIM REQUEST FOR ASSISTANCE IN NEGOTIATIONS WITH DRESSER-CLARK
TAGS: BTIO, ECEM, RO, US
To: COM
Type: TE
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